Important

- DO NOT submit compact disks (CDs). Use flash drives to submit the electronic budget workbooks.
- DHS licensed programs should upload approval documents into the CJAMS Provider Portal & will also need to submit a FULL budget application package to the IRC.
- An approved QRTP designation is required for QRTP rate consideration.

The following budget application forms are due to Licensing Agencies by January 15, 2025:

- Levels of Intensity Score Sheet
- Levels of Intensity Checklist
- Personnel Cost Detail Forms (Budget Forms E2-E6)
- Narrative justifying any staffing related changes, if applicable
- Staffing Pattern Grid
- Difficulty of Care Computation Form (TFC, TFC-MF, TMP-TFC Providers Only)
- Board Rate Computation Form (TFC, TFC-MF, TMP-TFC Providers Only)

fillable templates:

- Rate Application Checklist
- Non-Residential Checklist
- Budget Identification Form
- Levels of Intensity Score Sheet
- Program Description Form
- Lease Mortgage Summary
- Staffing Pattern Grid
- Difficulty of Care Computation Form
- Board Rate Computation Form

Completed budget applications must be postmarked to MSDE no later than February 15, 2023
note: required documents must be mailed and may not be hand delivered

All required documents on flash drive with electronic Budget Workbook Forms are to be filed with:

The maryland state department of education
Interagency Rates Section
200 West Baltimore Street
Baltimore, Maryland 21201
ATTN: IRC

Required Rate Application Documents to submit to MSDE

- FY 2024 Rate Application Checklist
• FY 2024 Non-Residential Checklist (NR Providers Only)
• FY 2024 Budget Workbook Forms
• FY 2024 Budget Identification Form
• APPROVED FY 2024 Staffing Pattern Grid
• APPROVED FY 2024 Levels of Intensity Score Sheet
• APPROVED Staffing Forms (Personnel Cost Detail Budget Forms E2 through E6)
• Copy of the Current Child Care License, Accreditation or Certification for Residential or Non-Residential Education Program(s)
• Copy of appropriate most current state contract page(s)
  o Child Placement Agencies
  o Non-Residential Programs

INCLUD E CONTRACT COVER PAGE & ATTACHMENT A OR EBP CERTIFICATE

• FY 2024 Lease/Mortgage Summary and Supporting Documentation
• FY 2024 Program Description Form
• 2022 Audited Financial Statement
• APPROVED FY 2024 Difficulty of Care Computation Form (TFC, TFC-MF, TMP-TFC Providers Only)
• APPROVED FY 2024 Board Rate Computation Form (TFC, TFC-MF, TMP-TFC Providers Only)
• Written narrative as separate Word document to explain staffing changes and budget line item variances, if applicable

Filing Instructions

• The postmark date will be used to confirm receipt of the rate application by the due date.
• Hand delivered budget applications WILL NOT be accepted at Maryland State Department of Education.
• If proof of receipt is needed, the program should send the budget via certified mail or delivery services that can provide proof of receipt.

DO NOT INCLUDE ANY BINDER, PAPER CLIPS, OR FASTENED FOLDERS
NO SECTION DIVIDERS OR SECTION TABS NEEDED

Application for Rate Determinations

Postmarked by February 15, 2023
• FY 2024 rate before July 1st

After February 15, 2023 before May 1, 2022
• Held to FY 2023 approved rate

After May 1, 2023
• No rate approved prior to expiration of the FY 2023 rate on June 30, 2023
• Held to the FY 2023 approved rate
Submission Requirements

- Download the rate application forms and instructions from the IRC Website.
- The following documents must be signed and dated by the person authorized on behalf of the corporation for submission with the completed FY 2024 rate application:
  - Rate Application Checklist
  - Budget Identification Form
  - Budget Application Form A
- Use the Rate Application Checklist to verify submission of all the required documents.
- Include the email address and telephone number of the Budget Preparer or the appropriate authorized contact designated to discuss questions about the rate application package.
- Submit one (1) signed copy of the Budget Workbook Forms. Include an electronic copy of the Budget Workbook Forms in Excel 2007 format on a flash drive in a PC readable format. The Parent Organization and Program Name must be printed on the flash drive. **DO NOT INCLUDE A COMPACT DISK (CD).**

Key Things You Need to Know

- Refer to the FY 2024 Provider Instructions for completing the rate application.
- A program must have a current rate prior to Contract Award with Maryland State Agencies and Local Management Boards.

### Projected Average Daily Census

(Recommended Minimum Requirements)

<table>
<thead>
<tr>
<th>Residential Programs</th>
<th>90% licensed capacity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Shelters</td>
<td>85% licensed capacity</td>
</tr>
<tr>
<td>Child Placement Agencies</td>
<td>90% current contract capacity</td>
</tr>
<tr>
<td>Non-Residential</td>
<td>85% current contract capacity unless otherwise instructed</td>
</tr>
</tbody>
</table>

**NON-RESIDENTIAL PROGRAMS SHOULD CONSULT WITH DJS FOR GUIDANCE ABOUT PROGRAM OCCUPANCY**

- Refer to DHS Policy SSA 19-16 CW Guidelines for Foster Care Board Rate and Expenditures, for guidance in completing the Difficulty of Care Computation and Board Rate Computation Forms.
- The Levels of Intensity (LOI) and Staffing Pattern Grid must be approved by the program’s state licensing agency. All documents requiring approval must be received by the appropriate licensing agency no later than **January 14, 2023**. The approval shall be in the form of the representative’s dated signature on the page(s) of the budget.
Budget Applications Should be Submitted to Reflect the Actual Anticipated Costs

Position Numbering Schedule

- Each person employed as a salaried staff or consultant/contractor must be listed on Forms E-2 through E-6 using the unique control number. Refer to the Provider Instructions (Pages 13-19).
- Ranges for same position title will not be accepted to ensure that budgets accurately reflect the number of staff necessary to operate the programs.
- Refer to FY 2024 Cost Guidelines (Pages 12-15) for recommended salaries for staff.

Only Include “S” or “C” in Column 7 for FY 2023 Expenses

Order to Complete Budget Forms

- Form B-1 Column 3, Line 01a: Fees from Government Agencies
  - Enter the amount from Form C, Line 5 Allowable Cost.
- Form B-2: Approved FY 2022 Allowable Net Expenses:
  - The approved FY 2022 annual rate times the projected FY 2024 census should match the total entered in Column 2.
  - Do not cut and paste the FY 2023 Column 3 projected expenses into the FY 2024 Column 2 approved expenses.
  - Column 2 should reflect the expenses based on the FY 2023 approved rate not the request.

The IRC Will Not Return a Revised Budget to Reflect the Approved FY 2023 Rate
The Program Should Update the Column to Reflect Difference Between the FY 2023 Request & Approved Rate

- Form C: Census
  - Enter the census on which the program budget is based on Line 6 Projected Average Daily Census FY 2024.
  - Enter the census on the program budget for the previous year was based on Line 10 Average Daily Census for Calendar Year 2022.
  - Line 6 should not be less than the Line 10 without a written explanation for the change.
- Form C: Current Rates
  - Please remember to refer to your current Rate Letter.

Providers Do Not Need to Include Copy of the Current Rate Letter
Refer to the Approved Rate and Category on the FY 2023 Rate Letter
Form C: Billable Days:

- This does not mean calendar days. Use the combined total of the number of days each youth was in care and the subsequent number of days the agency billed for services.

Form A: Capacity:

- Residential Programs must enter the actual number of beds for which the program is licensed and attach one copy of the license issued to each facility/location.
- Child Placement Agency Programs & Non-Residential Programs must enter the most current contract capacity and attach a copy of the contract appendices that show the current rate and capacity.
- Capacity needs to be consistent on supplement rate application forms.

THE “CAPACITY” ENTERED ON BUDGET FORM A, SECTION II: CENSUS INFORMATION WILL BE THE “CAPACITY” THAT APPEARS ON THE RATE LETTER

Budget Justification

- Include a Word document to explain any income (Form B-1) or expenses (Form B-2) that changes by $1,000 (increase or decrease) and/or 4% (increase or decrease) from the FY 2023 Actual Budget and FY 2023 Projected Budget. DO NOT add a tab to the workbook or enter text in any of the cells to explain the variance.
- The omission of the budget justification for the variance is a common error returned for corrections. Attach a written explanation for any expense that changes by $1,000 (increase or decrease) AND/OR 4% (increase or decrease) from the previous year.
- A written explanation for any staffing changes and lease mortgage special circumstances must also be outlined in this document.
- Form B-2, any expenses listed on Line 5 (Contracted Services) and/or Line 28 (Other), must include an itemized explanation.
- DO NOT add additional spreadsheets to explain the budget or add text to the cells within rate application workbook. This will cause validation errors when program budgets are uploaded into the rate setting methodology. Budget workbooks submitted with altered template formulas, cells, or spreadsheets will be returned for correction. Include written narrative to explain the variance for any expense items that change by $1,000 and/or 4% (increase or decrease) from the previous year.
- Explain any expenses that are not self-explanatory and/or include multiple cost items (i.e., Contracted Services, Other, Depreciation, Travel, etc.).
- Describe the reason for any personnel changes (classification, salary increases, numbers of positions, hours worked, etc.).

A DETAILED EXPLANATION OF THE VARIANCE PROVIDES A HISTORICAL SUMMARY OF THE REQUESTED PROGRAM EXPENSES AND THE APPROVED IRC RATE TO INFORM THE ASSESSMENT DECISIONS FOR RATE REFORM
Rate Application Review

- The Rate Section reviews all budget applications for completeness, accuracy, and consistency.
- Additional information on any aspect of the rate application may be requested.
- If the rate package is incomplete, program staff (Chief Administrative Officer, Chief Financial Officer, and/or Budget Preparer) will receive an email notification identifying the missing or incomplete items. The email notification will identify a due date for response.
- The Licensing Agency will be copied on this notification email.
- Programs with incomplete budget applications will be held to the FY 2023 rate.

Common Mistakes to Avoid

- Incomplete submissions
- No contact information & inconsistent program names
- Not referencing the FY 2022 rate letter for current rate
- Missing lease/mortgage supporting documentation
- Licensing approvals don't match budget Forms E2-E6
- No budget justification
- Label Excel files on flash drive to match program name on Form A
- Different capacity on budget and supplemental forms
- Use Word document for budget narrative
- Incorrect proportion of staff hours & position numbers
- Lack of timely response to follow-up inquiries
- Lease mortgage doesn't match documentation or budget line item
- Do not link or copy into cells into budget workbook
- Do not add extra tabs to budget workbook

Additional Information

Contact the staff of the Interagency Rates Committee/MSDE Rates Section at irc.rates@maryland.gov.